

## A Pathway for Content Creation & Messaging: Debunking a Myth

- 1. Write out 3 results that clients come to you for
- 2. What is a Myth about achieving those results that you want to Debunk for your ideal client? (i.e.- what is something they believe is the "way" to achieve those results that is actually leading them astray?)
- 3. List out 3-5 reasons why this Myth is not useful or aligned for your ideal client?
- 4. What is the alternate "Way" that WILL support your ideal client to achieve results?
- 5. List out 3-4 reasons why this "Way" will support your ideal client to achieve results?
- 6. Share a personal or client story about this